



Princeton

400 Witherspoon Street
Princeton, NJ 08540

Office of Information Technology, Robert McQueen, CIO

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www.Princetonnj.gov

TO: Princeton Council
Robert Brushci
Kathryn Monzo

FROM: Robert McQueen, CIO 

DATE: November 7, 2013

SUBJ: Email transition to Microsoft Exchange

Administration asked that I look into email options to transition away from our FirstClass email platform.

I have done extensive research on Google and Microsoft Exchange, since these are the two leading email platforms.

I am recommending that we transition into a Hosted Microsoft Exchange platform. We can purchase Microsoft Exchange under New Jersey State contract #ITS42-A77003 through Dell Computers. This would be a 3 year agreement, paid on a yearly basis. The yearly cost is \$60,519.83. This cost also includes upgrading all workstations to the latest version of Microsoft Office. Previously in the Township we budgeted \$40,000 for Microsoft office license fees, (which would have gone up in 2014 for the consolidated town) and we pay FirstClass \$9,000.00 per year in software maintenance fees. I would have had to increase the Microsoft licensing budget by \$15,000.00 in 2014 to cover all workstations for the combined town. Therefore the recommendation I am proposing has a net savings of \$4,000.00.

If approved I would also need to hire 2 temporary positions to do the software installations on 225 workstations. I estimate this will not take more than two weeks to complete.

I will be happy to answer any questions you may have.

**RESOLUTION AUTHORIZING USE OF NEW JERSEY STATE CONTRACT
BY PRINCETON**

WHEREAS, Princeton wishes to enter into an agreement for a Hosted Microsoft Exchange Software Platform which includes Email, Email Archiving and Microsoft Office through the New Jersey State Contract # ITS42-A77003 and;

WHEREAS, Dell Computers, One Dell Way RR8, Round Rock, TX 78682 has been awarded the New Jersey State Contract # ITS42-A7700 for Software agreement and;

WHEREAS, the Software agreement will cost \$60,519.83 per year for a 3 year agreement Totaling \$181,559.49 and the appropriate monies are provided in the Information Technology Operating Fund Budget and;

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Council of Princeton, New Jersey authorizing the Administrator to purchase the above Software Agreement under WSCA Contract from Dell Computers.

I, Linda S. McDermott, Clerk of Princeton, County of Mercer, State of New Jersey, do hereby certify that the foregoing is a true copy of a resolution adopted by the Mayor and Council of Princeton at its meeting held November 12, 2013.

Linda S. McDermott, Clerk



Dell Customer Confidential

Quotation

Quote Number: **KXM13101701-R03**
Quote Expires: **Nov 29, 2013**

Eric Bohn
Microsoft Licensing
Specialist
850 Asbury Drive
Dell Marketing LP
Buffalo Grove, IL 60089
P: (224) 543-5332
Eric_Bohn@Dell.com

Customer: TOWNSHIP OF PRINCETON
Contact: Robert McQueen
Customer # : 282801
Phone:
Fax:
E-mail: rmcqueen@princetonnj.gov
Date of Issue: Nov 07, 2013

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Product Description	Mfg #	Quantity	Unit Price	Ext. Price
OFFICEPROPLUS ALNG LICSAK MVL	269-05623	225	\$161.77	\$36,398.25
EXCHGONLNPLAN1 SHRDSVR ALNG SUBSVL MVL PERUSR	TRA-00047	350	\$33.50	\$11,725.00
EXCHONLNARCHEXCHSVR SHRDSVR ALNG SUBSVL MVL PERUSR	TUA-00007	350	\$22.57	\$7,899.50
WINSVRDATACTR ALNG LICSAK MVL 2PROC	P71-07280	2	\$2,248.54	\$4,497.08
SUBTOTAL - YEAR 1 PAYMENT				\$60,519.83
OFFICEPROPLUS ALNG LICSAK MVL	269-05623	225	\$161.77	\$36,398.25
EXCHGONLNPLAN1 SHRDSVR ALNG SUBSVL MVL PERUSR	TRA-00047	350	\$33.50	\$11,725.00
EXCHONLNARCHEXCHSVR SHRDSVR ALNG SUBSVL MVL PERUSR	TUA-00007	350	\$22.57	\$7,899.50
WINSVRDATACTR ALNG LICSAK MVL 2PROC	P71-07280	2	\$2,248.54	\$4,497.08
SUBTOTAL - YEAR 2 PAYMENT				\$60,519.83
OFFICEPROPLUS ALNG LICSAK MVL	269-05623	225	\$161.77	\$36,398.25
EXCHGONLNPLAN1 SHRDSVR ALNG SUBSVL MVL PERUSR	TRA-00047	350	\$33.50	\$11,725.00

Quote Prepared By: Eric Bohn

- 1) Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com, unless Customer has a separate purchase agreement with Dell.
- 2) Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- 3) If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee.
- 4) All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
- 5) All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
- 6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.

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WINSVRDATACTR ALNG LICSAK MVL 2PROC	P71-07280	2	\$2,248.54	\$4,497.08
SUBTOTAL - YEAR 3 PAYMENT				\$60,519.83

Notes: This pricing is based off of the State of New Jersey software contract ITS42-A77003.	Product Sub Total	\$181,559.49
	Grand Total	\$181,559.49
		USD

Quote Prepared By: Eric Bohn

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